

# Integrated real estate development solutions: **Gruppo Vona**

Gruppo Vona is a dynamic and innovative Italian entrepreneurial group, with offices in Milan, Rome and Frosinone, and combining different companies in building and construction, engineering, renewable energy and real estate.

**T**hese firms work together to follow and manage the entire real estate construction process, starting from purchasing land to architectural and urban design, from development, to sales or management of real estate improvements. Vona's family history follows a long thread that ties together different generations: Like a bridge that connects three centuries, passing knowledge from father to son, it ensures a multi-professional approach necessary to build the solid foundations on which the company rests today.

## Service company for developers

The continuous commitment of competent professionals allows Gruppo Vona to offer clients products and services in every field - retail, photovoltaic, residential etc - guaranteeing constant attention from the beginning of the project to the end, including several after-sale services. Customer satisfaction is ensured through high-quality added value services



Since year 2009 Gruppo Vona realized more than 100MW of photovoltaic parks and greenhouses.

(e.g. domotics-intelligent houses and improvements catalogue), as well as updated reports, construction site webcams, architects and designers always available for consulting services. Developers and buyers are more than satisfied especially because Vona pays particular attention to energy and environmental savings.

## Gruppo Vona: future and development plan

We look forward to strengthen our strong points, initially capitalising on the speed of our sales process, which already makes us 10% faster than other companies. This allows us to recognise new market opportunities and improve them worldwide. At this year's EIRE Expo Italia Real Estate in Milan we take part in the Sports & Leisure Consortium, a group of experts that works on development and construction of stadia and indoor and outdoor sports grounds. The Sports & Leisure Consortium is a working network of professionals, capable of dealing with every aspect of planning and construction activities for sport facilities, stadia and multidisciplinary indoor and outdoor systems. The Consortium provides tools and services for private and public administration operators to optimise projects' courses, from business development to entertainment, to receptive, using the most advanced technologies for energy saving and environmental impact reduction and offering the highest degree of professionalism. This group carries out many operations: design, architecture, engineering, landscaping, legal advice, due diligence, retail & development, contract, building & construction and real estate and are represented by ASSET RE - CONSTRUCT - GRUPPO VONA - G.A.& PARTNERS - PEVERELLI - STARING - STUDIO ALTIERI - STUDIO LEGALE FEROLA & MARONE. ■ pie



Michele Vona, 38 years, Gruppo Vona's chairman



"Parco della Vittoria" is an ambitious residential project developed in Anagni (between Frosinone and Rome) in a 47 hectares green area; in this area works to construct the first 84 houses have just begun.